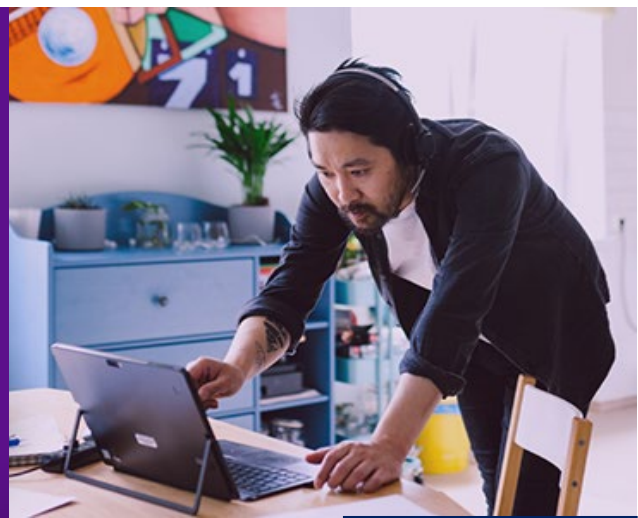


# 'Aruba Instant On Experience Kits' Promotion



RESELLER VERSION

## Save up to 14% on TPL with the 'Aruba Instant On Experience' Kit The Always On Network for the Always On Business




Here's a great way for your customers to **EXPERIENCE** our innovative Small Business portfolio of access points and switches delivering high-performance, business grade, secure networking that's easy to set-up and won't break the bank. Installed in minutes, with no expertise required, network management and monitoring has never been easier with the Instant On mobile app, or cloud-based management option.

Choose from the following Aruba Instant On solution kits and deliver the EXPERIENCE your customers deserve:

Bundle ID:	Switch	Quantity	Access Point	Quantity
AIOEK – 3011 Save up to 5% on TPL	<b>JL681A</b> Aruba IOn 1930 8G 2SFP 124W Switch	1	<b>R2W96A</b> Aruba Instant On AP11	2
AIOEK – 3012 Save up to 14% on TPL	<b>JL683A</b> Aruba IOn 1930 24G 2SFP 195W Switch	1	<b>R2X01A</b> Aruba Instant On AP12	2
AIOEK – 8122 Save up to 10% on TPL	<b>JL681A</b> Aruba IOn 1930 8G 2SFP 124W Switch	1	<b>R4W02A</b> Aruba Instant On AP22	2
AIOEK – 8422 Save up to 6% on TPL	<b>JL684A</b> Aruba IOn 1930 24G 2SFP 370W Switch	1	<b>R4W02A</b> Aruba Instant On AP22	2

Egypt and Israel have different country specific SKU's available under this promotion. Please contact your local Aruba distribution partner for details and quoting.

### Partner Value Proposition

 <p><b>Customer Acquisition</b></p> <p>Be a one-stop shop for your customer networking needs by offering an end-to-end smart, secure and simple SMB solution. Benefit from Aruba's industry strength and Enterprise grade solutions now brought to SMBs to offer reliable and secure networking.</p>	 <p><b>Cash</b></p> <p>Offer value-added services, you can manage WIFI guest and multiple Instant On networks for different customers remotely. Take advantage with third-party integrations as new revenue streams.</p>	 <p><b>Competitive Advantage</b></p> <p>Competitive wired, wireless and Cloud or App based management options with intuitive dashboards and no hidden fees Extensive range of wireless access points (indoor and outdoor) with 802.11as Wave 2 Wi-Fi technology.</p>
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#### Terms and Conditions:

- All promotions and incentives come with specified terms and conditions of sale and claiming
- This promotion is available in Europe, Middle East and Africa only and expires 31<sup>st</sup> October 2020
- Terms and conditions may vary by country
- Resellers should contact their nominated distribution partner for pricing and quoting requests at all times
- This promotion MAY NOT be combined with any other special pricing, deal registration or promotional offers
- Aruba and HPE reserve the right to terminate, alter, or modify its terms and conditions at any time